

Audited Financial Statements

Years ended December 31, 2020 and 2019 with Report of Independent Auditors

# Audited Financial Statements

Years ended December 31, 2020 and 2019

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#### Report of Independent Auditors

Board of Directors SOS Children's Villages USA, Inc. Washington, DC

We have audited the accompanying financial statements of SOS Children's Villages USA, Inc. ("the Organization") which comprise the statements of financial position as of December 31, 2020 and 2019 and the related statements of activities and changes in net assets, functional expenses and cash flows for years then ended and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2020 and 2019 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis of Matter- Going Concern

The accompanying financial statements have been prepared assuming that the Organization will continue as a going concern. As discussed in Note 12 to the financial statements, the Organization has suffered recurring losses from operations, and has stated that substantial doubt exists about the Organization's ability to continue as a going concern. Management's evaluation of the events and conditions and management's plans regarding these matters are also described in Note 12. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

Chuson Jambert LLP

Park Ridge, Illinois December 8, 2021

# Statements of Financial Position

|   | December 31, |             |    | 31,               |
|---|--------------|-------------|----|-------------------|
|   |              | 2020        |    | 2019              |
| Assets  |              |             |    |                   |
| Current assets                                    |              |             |    |                   |
| Cash and cash equivalents                         | \$           | 3,126,920   | \$ | 4,189,744         |
| Short term investments                            |              | 1,736,082   |    | 62,427            |
| Contributions receivable, net                     |              | -           |    | 188,064           |
| Prepaid expenses and other assets                 |              | 126,899     |    | 123,764           |
| Total current assets                              |              | 4,989,901   |    | 4,563,999         |
| Non-current assets                                |              |             |    |                   |
| Fixed assets                                      |              |             |    |                   |
| Property and equipment                            |              | -           |    | 807,845           |
| Less: accumulated depreciation                    |              | -           |    | (649,54 <u>3)</u> |
|   |              | -           |    | 158,302           |
| Investments                                       |              | 636,874     |    | 501,646           |
| Accounts receivables                              |              | 51,273      |    | -                 |
| Deposits  |              | 50,888      |    | 50,888            |
| Cash surrender value of life insurance            |              | 62,162      |    | 62,162            |
| Total assets                                      | \$           | 5,791,098   | \$ | 5,336,997         |
| Liabilities and net assets<br>Current liabilities |              |             |    |                   |
| Accounts payable and accrued expenses             | \$           | 1,880,040   | \$ | 893,081           |
| Deferred lease benefit                            |              | 29,808      |    | 170,071           |
| Grants payable                                    |              | 4,435,337   |    | 3,926,843         |
| Total liabilities                                 |              | 6,345,185   |    | 4,989,995         |
| Net assets (deficit)                              |              |             |    |                   |
| Without donor restriction                         |              | (1,518,468) |    | (410,934)         |
| With donor restriction                            |              | 964,381     |    | 757,936           |
| Total net assets (deficit)                        |              | (554,087)   |    | 347,002           |
| Total liabilities and net assets                  | <u>\$</u>    | 5,791,098   | \$ | 5,336,997         |

# Statement of Activities and Changes in Net Assets

# Year ended December 31, 2020

| Devenue   |           | hout donor                               |          | With donor restrictions |    | Total                                    |
|---|-----------|--|----------|-------------------------|----|--|
| Revenue   | ¢         | 1 752 102                                | <i>~</i> |                         | ÷  | 0 252 744                                |
| Contributions   | \$        | 1,752,182                                | \$       | 6,601,562               | \$ | 8,353,744                                |
| PPP loan  |           | 340,500                                  |          | -                       |    | 340,500                                  |
| Investment income   |           | 28,697                                   |          | -                       |    | 28,697                                   |
| Other income  |           | 133,039                                  |          |                         |    | 133,039                                  |
| Net assets released from restrictions   |           | 6,395,117                                |          | (6,395,117)             |    | -  |
| Total revenue   |           | 8,649,535                                |          | 206,445                 |    | 8,855,980                                |
| <b>Expenses</b><br>Program expenses<br>Children's villages and programs<br>Education and advocacy<br>Total program expenses |           | 7,580,275<br><u>411,213</u><br>7,991,488 |          | -<br>-<br>-             |    | 7,580,275<br><u>411,213</u><br>7,991,488 |
| Supporting expense  |           |  |          |                         |    |  |
| Management and general  |           | 795,467                                  |          | -                       |    | 795,467                                  |
| Fundraising   |           | 970,114                                  |          | -                       |    | 970,114                                  |
| Total supporting expenses   |           | 1,765,581                                |          | -                       |    | 1,765,581                                |
| Total expenses  |           | 9,757,069                                |          | -                       |    | 9,757,069                                |
| Change in net assets<br>Net assets, beginning of the year   |           | (1,107,534)<br>(410,934)                 |          | 206,445<br>757,936      |    | (901,089)<br>347,002                     |
| Net assets (deficit), end of the year   | <u>\$</u> | (1,518,468)                              | \$       | 964,381                 | \$ | (554,087)                                |

# Statement of Activities and Changes in Net Assets

# Year ended December 31, 2019

|                                       | hout donor      | <br>With donor restrictions |    | Total      |
|---------------------------------------|-----------------|-----------------------------|----|------------|
| Revenue                               |                 |                             |    |            |
| Contributions                         | \$<br>4,963,894 | \$<br>5,254,931             | \$ | 10,218,825 |
| Special event income, net             | 26,042          | -                           |    | 26,042     |
| Recoverable grants                    | 533,234         | -                           |    | 533,234    |
| Investment income                     | 124,096         | -                           |    | 124,096    |
| Other income                          | 89,647          | -                           |    | 89,647     |
| Net assets released from restrictions | 5,195,574       | <br><u>(5,195,574)</u>      |    | _          |
| Total revenue                         | 10,932,487      | <br>59,357                  |    | 10,991,844 |
| Expenses                              |                 |                             |    |            |
| Program expenses                      |                 |                             |    |            |
| Children's villages and programs      | 7,549,329       | -                           |    | 7,549,329  |
| Education and advocacy                | <br>1,774,568   | <br>-                       | _  | 1,774,568  |
| Total program expenses                | <br>9,323,897   | <br>-                       |    | 9,323,897  |
| Supporting expenses                   |                 |                             |    |            |
| Management and general                | 1,173,590       | -                           |    | 1,173,590  |
| Fundraising                           | 1,183,923       | <br>_                       |    | 1,183,923  |
| Total supporting expenses             | 2,357,513       | <br>_                       |    | 2,357,513  |
| Total expenses                        | <br>11,681,410  | <br>-                       |    | 11,681,410 |
| Change in net assets                  | (748,923)       | 59,357                      |    | (689,566)  |
| Net assets, beginning of year         | <br>337,989     | <br>698,579                 |    | 1,036,568  |
| Net assets, end of year               | \$<br>(410,934) | \$<br>757,936               | \$ | 347,002    |

# Statement of Functional Expenses

# Year ended December 31, 2020

|                                  | ,  | Children's<br>Villages and<br>Programs | ducation<br>and<br>Advocacy | <br>Total<br>Program<br>Services | N  | lanagement<br>and<br>General | F  | undraising | <br>Total<br>Support<br>Services | <br>Total       |
|----------------------------------|----|--|-----------------------------|----------------------------------|----|------------------------------|----|------------|----------------------------------|-----------------|
| Salaries                         | \$ | 548,367                                | \$<br>206,634               | \$<br>755,001                    | \$ | 412,267                      | \$ | 490,334    | \$<br>902,601                    | \$<br>1,657,602 |
| Benefits                         |    | 85,056                                 | 32,050                      | 117,106                          |    | 63,946                       |    | 76,054     | 140,000                          | 257,106         |
| Staff travel                     |    | 1,030                                  | 6,892                       | 7,922                            |    | 774                          |    | 921        | 1,695                            | 9,617           |
| Office expense                   |    | 10,435                                 | 3,932                       | 14,367                           |    | 7,845                        |    | 9,331      | 17,176                           | 31,543          |
| Postage and delivery             |    | 88,963                                 | 5,394                       | 94,357                           |    | 9,912                        |    | 11,789     | 21,701                           | 116,058         |
| Professional fees and services   |    | 296,820                                | 73,189                      | 370,009                          |    | 123,161                      |    | 146,483    | 269,644                          | 639,653         |
| Insurance                        |    | 32,584                                 | 12,278                      | 44,862                           |    | 24,497                       |    | 29,136     | 53,633                           | 98,495          |
| Office rent and storage          |    | 70,217                                 | 26,459                      | 96,676                           |    | 52,790                       |    | 62,786     | 115,576                          | 212,252         |
| Telephone                        |    | 9,894                                  | 3,728                       | 13,622                           |    | 7,438                        |    | 8,847      | 16,285                           | 29,907          |
| Equipment lease                  |    | 12,614                                 | 4,753                       | 17,367                           |    | 9,484                        |    | 11,279     | 20,763                           | 38,130          |
| Information technology and       |    |  |                             |                                  |    |                              |    |            |                                  |                 |
| software                         |    | 112,056                                | 17,217                      | 129,273                          |    | 34,351                       |    | 40,855     | 75,206                           | 204,479         |
| Depreciation                     |    | 6,994                                  | 2,635                       | 9,629                            |    | 5,258                        |    | 6,253      | 11,511                           | 21,140          |
| Membership fees                  |    | 776,026                                | 724                         | 776,750                          |    | 1,445                        |    | 1,719      | 3,164                            | 779,914         |
| Direct marketing appeals         |    | 135,005                                | 764                         | 135,769                          |    | 1,523                        |    | 42,460     | 43,983                           | 179,752         |
| Loss on disposal of assets       |    | -                                      | -                           | -                                |    | 13,758                       |    | -          | 13,758                           | 13,758          |
| Village and other support grants |    | 5,349,072                              | -                           | 5,349,072                        |    | -                            |    | -          | -                                | 5,349,072       |
| Miscellaneous                    |    | 45,142                                 | 27,173                      | 72,315                           |    | 27,018                       |    | 31,867     | 58,885                           | 131,200         |
| Bad debt expense                 |    | -                                      | <br>(12,609)                | <br>(12,609)                     |    | -                            |    | -          | <br>-                            | <br>(12,609)    |
| Total functional expenses        | \$ | 7,580,275                              | \$<br>411,213               | \$<br>7,991,488                  | \$ | 795,467                      | \$ | 970,114    | \$<br>1,765,581                  | \$<br>9,757,069 |

# Statement of Functional Expenses

# Year ended December 31, 2019

|                                  | Children's<br>Villages and<br>Programs        | Education<br>and<br>Advocacy | Total<br>Program<br>Services | Management<br>and<br>and General | _Fundraising        | Total<br>Support<br>Services | Total                |
|----------------------------------|---|------------------------------|------------------------------|----------------------------------|---------------------|------------------------------|----------------------|
| Salaries                         | \$ 601,858                                    | \$ 259,038                   | \$ 860,896                   | \$ 343,271                       | \$ 391,273          | \$ 734,544                   | \$ 1,595,440         |
| Benefits                         | 132,511                                       | -                            | 189,543                      | 75,578                           | 86,147              | 161,725                      | 351,268              |
| Staff travel                     | 11,722  | 37,652                       | 49,374                       | 6,686                            | 8,634               | 15,320                       | 64,694               |
| Board of Director's meetings     | 1,303   | 561                          | 1,864                        | 743                              | 847                 | 1,590                        | 3,454                |
| Office expense                   | 10,498  | 5,991                        | 16,489                       | 5,988                            | 35,051              | 41,039                       | 57,528               |
| Postage and delivery             | 8,133   | 3,515                        | 11,648                       | 4,638                            | 5,287               | 9,925                        | 21,573               |
| Professional fees and services   | 93,123  | 89,567                       | 182,690                      | 53,113                           | 177,347             | 230,460                      | 413,150              |
| Insurance                        | 16,449  | 7,080                        | 23,529                       | 9,382                            | 10,694              | 20,076                       | 43,605               |
| Office rent and storage          | 98,816  | 42,530                       | 141,346                      | 56,360                           | 64,241              | 120,601                      | 261,947              |
| Telephone                        | 12,646  | 6,100                        | 18,746                       | 7,213                            | 8,221               | 15,434                       | 34,180               |
| Equipment lease                  | 13,684  | 5,890                        | 19,574                       | 7,805                            | 8,896               | 16,701                       | 36,275               |
| Information technology and       |   |                              |                              |                                  |                     |                              |                      |
| software                         | 43,089  | 18,546                       | 61,635                       | 24,576                           | 110,472             | 135,048                      | 196,683              |
| Depreciation                     | 25,156  | 10,827                       | 35,983                       | 14,348                           | 16,354              | 30,702                       | 66,685               |
| Membership fees                  | 779,395                                       | -                            | 779,395                      | 637                              | 50                  | 687                          | 780,082              |
| Direct marketing appeals         | -   | 1,744                        | 1,744                        | -                                | 210,024             | 210,024                      | 211,768              |
| Public relations promotion       | -   | 1,206,275                    | 1,206,275                    | -                                | -                   | -                            | 1,206,275            |
| Village and other support grants | 5,659,652                                     | -                            | 5,659,652                    | -                                | -                   | -                            | 5,659,652            |
| Miscellaneous                    | 41,294  | 22,220                       | 63,514                       | 118,314                          | 50,385              | 168,699                      | 232,213              |
| Bad debt expense                 |   |                              | <u> </u>                     | - 444,938                        |                     | 444,938                      | 444,938              |
| Total functional expenses        | <u>\$                                    </u> | <u>\$ 1,774,568</u>          | <u>\$ 9,323,897</u>          | <u>\$    1,173,590   </u>        | <u>\$ 1,183,923</u> | <u>\$ 2,357,513</u>          | <u>\$ 11,681,410</u> |

# Statements of Cash Flows

|   | Years ended l<br>2020 | Decei | mber 31,<br>2019 |
|---|-----------------------|-------|------------------|
| Cash flow from operating activities                       |                       |       |                  |
| Net change in net assets                                  | \$<br>(901,089)       | \$    | (689,566)        |
| Adjustments to reconcile change in net assets to net cash |                       |       |                  |
| (used in) provided by operating activities:               |                       |       |                  |
| Depreciation  | 21,140                |       | 66,685           |
| Change in fair value of investments                       | (28,697)              |       | (76,628)         |
| Bad debt  | -                     |       | 444,938          |
| Loss on disposal of assets                                | 13,758                |       | -                |
| Changes in operating assets and liabilities:              |                       |       |                  |
| Contributions receivable                                  | 188,064               |       | (38,654)         |
| Accounts receivable                                       | (51,273)              |       | -                |
| Prepaid expenses and other assets                         | (3,135)               |       | 9,140            |
| Cash surrender value of life insurance                    | -                     |       | (1,134)          |
| Accounts payable and accrued expenses                     | 839,926               |       | 223,889          |
| Deferred lease benefit                                    | 6,770                 |       | (56,460)         |
| Grants payable  | 508,494               |       | (105,364)        |
| Net cash provided by (used in) operating activities       | 593,958               |       | (223,154)        |
| Cash flow from investing activities                       |                       |       |                  |
| Purchases of investments and reinvested earnings          | (2,665,372)           |       | (76,869)         |
| Proceeds from sale of investments                         | 885,186               |       | 2,915,071        |
| Disposal of fixed assets                                  | 123,404               |       | -                |
| Purchase of fixed assets                                  | <br>-                 |       | (7,727)          |
| Net cash (used in) provided by investing activities       | <br>(1,656,782)       |       | 2,830,475        |
|   |                       |       |                  |
| Net change in cash and cash equivalents                   | (1,062,824)           |       | 2,607,321        |
| Cash and cash equivalents, beginning of year              | 4,189,744             |       | 1,582,423        |
| Cash and cash equivalents, end of year                    | \$<br>3,126,920       | \$    | 4,189,744        |

Notes to Financial Statements

Years ended December 31, 2020 and 2019

# Note 1 - Organization and Nature of Activities

## Organization

SOS Children's Villages USA, Inc. (the Organization) supports the effort of SOS Children's Village International both in the USA and around the globe. SOS Children's Village International, a global federation, builds families for orphaned, abandoned and other vulnerable children in 135 countries. In the United States, villages are currently located in Florida and Illinois. Founded in 1949, we are the largest nonprofit federation in the world dedicated to the care of orphaned, abandoned and other vulnerable children. Through our family support and care programs, medical centers, schools and emergency relief efforts, SOS Children's Village impacts the lives of millions of children and families.

## **Note 2 - Significant Accounting Policies**

## Basis of Accounting

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) promulgated by the Financial Accounting Standards Board Accounting Standards Codification (ASC or the guidance).

## Use of Estimates

Preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and those differences could be material.

#### Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions - Net assets subject to donor-imposed restrictions. Some donorimposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose has been fulfilled, or both.

#### Notes to Financial Statements (Continued)

#### Note 2 - Significant Accounting Policies (Continued)

#### Grants Payable

The Organization records grants as liabilities upon approval by the Board of Directors. Grants payable are generally to affiliates of SOS-Kinderdorf International (KDI) and disbursed subsequent to board approval and the upon request of affiliates. Grants approved but unpaid as of December 31, 2020 and 2019 are expected to be paid within the next operating cycle as such, discounting grants payable is not deemed to be necessary.

#### Cash and Cash Equivalents

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. At various times throughout the year cash and cash equivalents may exceed the federally insured limit; however, the Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk.

### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized in the statements of activities and changes in net assets. The statements of functional expenses present the natural classification detail of expenses by function. Certain categories of expenses are attributed to more than one program or supporting function, and therefore, require allocation on a reasonable basis that is consistently applied. Depreciation and amortization, salaries and wages, employee benefits, payroll taxes, office and educational expenses are allocated on the basis of estimates of time and effort.

## Subsequent Events

The Organization has evaluated subsequent events for disclosure and recognition through December 8, 2021, the date on which these financial statements were available to be issued as further discussed in note 13.

#### Income Taxes

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as an organization that is not a private foundation. The Organization is subject to income tax on any unrelated business income less applicable deductions. The Organization determined that it was not required to record a liability related to uncertain tax positions.

Notes to Financial Statements (Continued)

## Note 2 - Significant Accounting Policies (Continued)

#### Fair Value Measurement and Disclosure

Financial assets and liabilities are reported at fair value in the financial statements based on the framework established in the fair value measurement and disclosure accounting guidance. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under market conditions regardless of whether that price is directly observable or estimated using another valuation technique. The framework is based on input in the valuation and requires that observable inputs be used in the valuation when available. The disclosure of fair value estimates in the fair value accounting guidance includes a hierarchy based on whether significant valuation inputs are observable. In determining the level of the hierarchy, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect our significant assumptions. The three levels of the hierarchy are as follows:

Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets that the Organization can access at the measurement date.

Level 2 – Inputs other than quoted prices including within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability and market corroborated inputs.

Level 3 – Inputs to the valuation methodology are unobservable for the asset or liability and are significant to the fair value measurement.

In some cases, the inputs used to measure the fair value of an asset or liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to the entire measurement requires judgment, taking into account factors specific to the asset or liability.

Fair values are based on quoted market prices when available (Level 1). When market prices are not available, fair value is generally estimated using current market inputs for similar financial instruments with comparable terms and credit quality, commonly referred to as matrix pricing (Level 2). In instances where there is little or no market activity for the same or similar instruments, estimates fair value using methods, models and assumptions that management believes are relevant to the particular asset or liability. This may include discounted cash flow analysis or other income based approaches (Level 3). These valuation techniques involve some level of management estimation and judgment. Where appropriate, adjustments are included to reflect the risk inherent in a particular methodology, model or input used and are reflective of the assumptions that market participants would use in valuing assets or liabilities.

### Notes to Financial Statements (Continued)

## Note 2 - Significant Accounting Policies (Continued)

#### Investments

The Organization records investment purchases at cost, or if donated, at fair value on the date of donation. Subsequent to initial recording investments are reported at their fair values in the statements of financial position. Net investment return or loss is reported in the statements of activities and changes in net assets and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

#### Contributions Receivable

Contributions, including unconditional promises to give, are recorded when received. Contributions are considered to be available for unrestricted use unless specifically restricted by donors. Unconditional promises to give due in the next year are recorded at their net realizable value which approximates fair value. Unconditional promises to give due in more than one year are reported at fair value, on a nonrecurring basis, using the present value technique and are determined to be level 2 within the fair value hierarchy. The Organization selects a risk-adjusted discount interest rate designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discount is included in contribution revenue in the statement of activities and changes in net assets.

The Organization establishes an allowance for doubtful accounts for receivables based on a review by management of the likelihood of collectibility. Management records adjustments as necessary to bad debt expense for uncollectible receivables. These adjustments are reflected in the statements of activities and changes in net assets in the period written off. For the years ended December 31, 2020 and 2019, \$0 and \$444,938 respectively has been recorded as bad debt expense.

## Contributions

Contributions received are recorded as revenues without donor restriction or with donor restriction based on the existence or nature of any donor restrictions. When a restriction expires, that is, when a stipulated time restriction ends or purpose is accomplished, net assets with donor restriction are reclassified to net assets without donor restriction and are reported in the statements of activities and changes in net assets as net assets released from restrictions. Grants awarded for which all requirements for payment have not been met are recorded as recoverable grants in the statement of activities and changes in net assets in the year management determines no further obligation exist.

Conditional promises to give, with a measurable performance obligation or other barrier and a right of return, are not recognized in the statement of activities and changes in net assets until the conditions on which they depend have been met. Amounts received prior to meeting the conditions are reported as refundable advances in the statement of financial position. As of December 31, 2020 and 2019, the Organization had conditional contributions not recorded in the statement of activities and changes in of net assets of \$3,788,353 and \$5,900,001, respectively.

#### Notes to Financial Statements (Continued)

### Note 2 - Significant Accounting Policies (Continued)

#### In-Kind Contributions

Contributed goods are recorded at fair value at the date of donation and primarily consists of radio and billboard advertisements directed towards educating the general public about orphaned children and the role parents play in their development.

#### Property and Equipment

Property and equipment are recorded at cost and depreciated on a straight line basis over the estimated useful lives of the assets (3-10 years). The Organization capitalizes all property and equipment purchases in excess of \$2,000 with a useful life greater than one year.

### Note 3 - Liquidity and Availability of Resources

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statement of financial position, comprise the following:

|  | <br>2020        | <br>2019        |
|--|-----------------|-----------------|
| Cash and cash equivalents                        | \$<br>3,126,920 | \$<br>4,189,744 |
| Short-term investments                           | 1,736,082       | 62,427          |
| Long-term investments                            | 636,874         | 501,646         |
| Contributions receivable                         | <br>-           | <br>188,064     |
| Total financial assets available within one year | 5,499,876       | 4,941,881       |
| Less amounts restricted by donor                 | <br>(104,231)   | <br>(104,231)   |
| Total financial assets available to management   |                 |                 |
| for general expenditures within one year         | \$<br>5,395,645 | \$<br>4,837,650 |

As part of its liquidity management plan, the Organization structures its financial assets to be available as its obligations come due.

Notes to Financial Statements (Continued)

### Note 4 - Investments and Fair Value Measurements

The following table shows assets and liabilities measured at fair value on a recurring basis at December 31,

|                                       | Ac | oted Prices in<br>tive Markets<br>or Identical | 0   | ificant Other<br>bservable | U  | Significant<br>nobservable<br>Inputs |                            |
|---------------------------------------|----|--|-----|----------------------------|----|--------------------------------------|----------------------------|
| <u>Asset</u>                          | As | <u>sets (Level 1)</u>                          | Inp | uts (Level 2)              |    | (Level 3)                            | <br>Total                  |
| Money market funds<br>Corporate bonds | \$ | 1,747,482                                      | \$  | ۔<br>625,474               | \$ | -                                    | \$<br>1,747,482<br>625,474 |
| Total investments                     | \$ | 1,747,482                                      | \$  | 625,474                    | \$ | -                                    | \$<br>2,372,956            |

Fair Value Measurements at, December 31, 2020:

Fair Value Measurements at, December 31, 2019:

| Asset  | Quoted Prices in<br>Active Markets<br>for Identical<br>Assets (Level 1) | Significant Other<br>Observable<br>Inputs (Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total   |
|--|---|---|--|---|
| Money market funds<br>Certificates of deposit<br>Corporate bonds |   | \$ -<br>9,123<br>540,419                            | \$   | \$  |
| Total investments  | <u>\$ 14,531</u>  | <u>\$                                    </u>       | <u>\$</u>  | <u>\$                                    </u> |

#### Note 5 - Contributions Receivable

Contributions receivable are estimated to be collected as follows as of December 31:

|                                      | <br>2019      |
|--------------------------------------|---------------|
| Due within one year                  | \$<br>543,002 |
| Due within 1-5 years                 | <br>          |
|                                      | 543,002       |
| Less allowance for doubtful accounts | (354,938)     |
| Less discount to present value       | <br>          |
| Contributions receivable, net        | \$<br>188,064 |

### Notes to Financial Statements (Continued)

#### Note 6 - Property and Equipment

Property and equipment consists of the following at December 31:

|                                   | <br>2019             |
|-----------------------------------|----------------------|
| Furniture and equipment           | \$<br>74,936         |
| Leasehold improvements            | 363,427              |
| Computer equipment                | 305,357              |
| Website                           | <br>64,125           |
|                                   | 807,845              |
| Less accumulated depreciation and | <br><u>(649,543)</u> |
| amortization                      |                      |
|                                   | \$<br>158,302        |

### Note 7 - Commitments

### <u>Lease</u>

The Organization leases office space under a non-cancelable lease agreement. The lease is subject to adjustments for escalations and certain operating expenses. Rent expense, including operating charges and real estate expense, amount to approximately \$239,000 and \$260,000, respectively for the years ended December 31, 2020 and 2019.

In May 2020, the Organization amended its lease agreement to occupy a reduced number of square footage in the same building. The amended lease requires the Organization to pay its proportionate share of operating expenses and real estate taxes and expires in 2031.

Future minimum lease payments are as follows:

| -  |           |
|----|-----------|
| -  |           |
| \$ | 180,000   |
|    | 183,600   |
|    | 187,272   |
|    | 191,017   |
|    | 194,838   |
|    | 1,253,642 |
| \$ | 2,190,369 |
|    | \$<br>\$  |

Notes to Financial Statements (Continued)

## Note 7 - Commitments (Continued)

## **Shared Treasury Services**

Effective December 31, 2016, the Organization entered into an arrangement with SOS-KDI Shared Treasury Services (STS) to manage grant funds transferred with the objective of mitigating financial risks to safeguard SOS-KDI funding obligations. Under the terms of this arrangement, the Organization commits to an annual budget of fund transfers that include sponsorships and other child money gifts. Such transfers are invested in trust with funds of other affiliated entities and remain the property of the Organization until it is disbursed to the intended recipient. Each participant of the trust is allocated its share of foreign exchange gains and losses, interest, and bank charges. During the years ended December 31, 2020 and 2019, the Organization earned approximately \$76,000 on the invested balance.

## Note 8 - Retirement Plan

The Organization maintains a 403(b) Defined Contribution Plan for all employees who have met the eligibility requirements. The Organization contributed 4% in 2020 and 5% in 2019 of compensation for eligible employees. For the years ending December 31, 2020 and 2019, the Organization recorded contributions to the Plan of approximately \$65,000 and \$80,000, respectively.

## **Note 9 - Net Assets With Donor Restrictions**

|                        | De | alance<br>cember<br>1, 2019 | Additions       | <br>Released      | Balance<br>December<br>31, 2020 |
|------------------------|----|-----------------------------|-----------------|-------------------|---------------------------------|
| Purpose restricted:    |    |                             |                 |                   |                                 |
| International Sponsors | \$ | -                           | \$<br>1,715,706 | \$<br>(1,587,694) | \$<br>128,012                   |
| International Grants   |    | 653,705                     | 3,441,303       | (3,362,870)       | 732,138                         |
| Admin Fee              |    | -                           | 1,380,251       | (1,380,251)       | -                               |
| SOS Illinois           |    | -                           | 64,302          | (64,302)          | -                               |
| Perpetual in nature    |    | 104,231                     | <br>-           | <br>-             | <br>104,231                     |
|                        | \$ | 757.936                     | \$<br>6.601.562 | \$<br>(6.395.117) | \$<br>964.381                   |

Net assets with donor restrictions are restricted for the following purposes or periods:

#### Notes to Financial Statements (Continued)

|                        | Balance<br>December<br>31, 2018 | Additions           | Released              | Balance<br>December<br>31, 2019 |
|------------------------|---------------------------------|---------------------|-----------------------|---------------------------------|
| Purpose restricted:    |                                 |                     |                       |                                 |
| International Sponsors | \$-                             | \$ 1,126,870        | \$ (1,126,870)        | \$-                             |
| International Grants   | 594,348                         | 3,999,232           | (3,939,875)           | 653,705                         |
| SOS Florida            | -                               | 40,521              | (40,521)              | -                               |
| SOS Illinois           | -                               | 88,308              | (88,308)              | -                               |
| Perpetual in nature    | 104,231                         |                     |                       | 104,231                         |
|                        | <u>\$ 698,579</u>               | <u>\$ 5,254,931</u> | <u>\$ (5,195,574)</u> | <u>\$ 757,936</u>               |

# Note 9 - Net Assets With Donor Restrictions (Continued)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by the passage of time.

#### **Note 10 - Related Parties**

The Organization has \$0 and \$62,600 in pledges receivable from members of the board of directors as of December 31, 2020 and 2019, respectively.

Notes to Financial Statements (Continued)

# Note 11 - Payroll Protection Program

In April, 2020, the Organization received a loan pursuant to the Paycheck Protection Program (the Program), a program implemented and federally authorized under the Coronavirus Aid, Relief, and Economic Security (CARES) Act, for an aggregate principal amount of \$340,500 (the PPP Loan). The PPP Loan bears an annual interest rate of 1%, and is unsecured and guaranteed by the Small Business Administration (SBA). The Organization elected to account for this PPP loan in accordance with the FASB ASC 958-605 conditional contribution model. To the extent that the proceeds are used to pay qualified expenses, and other employment criteria required by the Program have been met by the Organization, the PPP Loan may be subject to forgiveness under the Program upon the Organization's request after a "covered period" of 24 weeks. Any unforgiven portion of the PPP Loan is payable over the terms of the agreement with a deferral of payments for 10 months after the end of the covered period.

Under the conditional contribution model, the PPP loan forgiveness is recognized as revenue when conditions are substantially met. Management has determined that all conditions including eligibility and terms of the loan agreement have been substantially met as of December 31, 2020. Additionally, the Organization received notification of SBA forgiveness of the loan on February 17, 2021. For the year ended December 31, 2020, the Organization recorded contribution revenue on the statement of activities and changes in net assets of \$340,500

# Note 12 - Going Concern

The accompanying financial statements have been prepared assuming that the Organization will continue as a going concern. In accordance with GAAP, the Organization's management has evaluated and determined that there are conditions and events that raise substantial doubt about its ability to continue as a going concern within one year after the financial statements' issuance date. The Organization has suffered recurring losses from operations which raises doubt about the Organization's ability to continue as a going concern for one year from the date these financial statements were available to be issued. Management along with the Board of Directors have evaluated the financial condition of the Organization and have implemented the following plan:

- Reduction of operating expenses
- Negotiations to reduce or forgive significant obligations

However, there can be no assurance that the Organization will be successful in achieving its plan.

# Note 13 - Subsequent Events

In February 2021, the Organization submitted an application to the SBA, which it approved, for a second loan made in association with the federally authorized Paycheck Protection Program (the Program). The Organization received a loan in the amount of \$327,000 in connection with the Program. The loan was forgiven by the SBA on October 7, 2021.